

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL  
 FOR: Annual Contract for Cisco Unified IP Phones  
 TIME & (August 1, 2014 through May 31, 2015)  
 DATE: 3:00 p.m., June 5, 2014

ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT	Call One, Inc. 400 Imperial Blvd. Cape Canaveral, FL 32920	Vology 4027 Tampa Rd., Ste. 3900 Oldsmar, FL 34677	Coast to Coast Computer Products, Inc. 4277 Valley Forest Simi Valley, CA 93063	Optus, Inc. 3423 One Place Jonesboro, AR 72404	NexTech Partners, Inc. P.O. Box 719 Ridgeland, MS 39158	Digital Warehouse USA, Inc. 989 6th Ave., 12th floor New York, NY 10018	CDW Government, LLC 230 N. Milwaukee Ave. Vernon Hills, IL 60061	DISYS Solutions, Inc. 4151 Lafayette Center Drive, Suite 600 Chantilly, VA 20151	Avid Systems, LLC 9120 Dietz Elkhart Road Fair Oaks Ranch, TX 78015	Computer Solutions 814 Arion Parkway, Ste. 101 San Antonio, TX 78216	Austin Ribbon & Computer 9211 Waterford Centre Blvd. Austin, TX 78758	SHI Government Solutions 1301 S. Mo-Pac Expressway Austin, TX 78746
1.	200 ea. Cisco Unified IP Phone 7945G, Part No. CP-7945G= Lawson No. 38025	UNIT PRICE TOTAL	197.95 39,590.00	220.00 44,000.00	220.50 44,100.00	223.00 44,600.00	229.00 45,800.00	230.00 46,000.00	271.95 54,390.00	287.14 57,428.00	292.95 58,590.00	295.22 59,044.00	296.04 59,208.00	300.00 60,000.00
2.	10 ea. Cisco Unified IP Phone 7965G, Part No. CP-7965G= Lawson No. 40676	UNIT PRICE TOTAL	240.75 2,407.50	270.00 2,700.00	293.75 2,937.50	282.00 2,820.00	290.00 2,900.00	290.00 2,900.00	344.10 3,441.00	363.32 3,633.20	370.68 3,706.80	373.55 3,735.50	374.58 3,745.80	379.00 3,790.00
	<b>GRAND TOTAL</b>	TOTAL	<b>41,997.50</b>	46,700.00	47,037.50	47,420.00	48,700.00	48,900.00	57,831.00	61,061.20	62,296.80	62,779.50	62,953.80	63,790.00
	Terms		Net 30 days	Net 30 days	Net 30 days	Net 30 days	Net 30 days	Net 30 days	Net 30 days	Net 30 days	Net 30 days	Net 30 days	Net 30 days	Net 30 days
	Delivery Days		3-4 days	5-7 days	5-7 days	5-7 days	10 days	14 days	2-10 days	21 days	5 days		3-5 days	5-7 days
	<b>EXTENSION 1</b>		<b>41,997.50</b>											
	<b>EXTENSION 2</b>		<b>41,997.50</b>											
	<b>EXTENSION 3</b>		<b>41,997.50</b>											

**\*LOW BIDDER**

INVITATIONS WERE E-MAILED TO AND/OR PICKED UP BY:

Anixter  
 ARC  
 Austin Ribbon & Computer  
 Avid Systems, LLC  
 Call One, Inc.  
 CDW Government  
 Champ Systems  
 Coast to Coast Computer Products  
 Computer Solutions  
 Crossmatch Technologies  
 Cxtex  
 Cyperfence IT  
 Data Hardware Depot  
 Datavox

Dell Public Accounts  
 Digital Warehouse USA  
 DISYS Solutions  
 DLT Solutions  
 Eplus Technology  
 Express Computer Systems  
 Flair Data Systems  
 Freeit Data Solutions  
 GovConnection  
 Immix Technology, Inc.  
 Insight Government Sales  
 InterCall  
 INX, LLC  
 Loop1 Systems

Lumenate  
 Netsync Network Solutions  
 NexTech Partners  
 Optus, Inc.  
 Pratum Technologies  
 Quill.com  
 Reliability Direct  
 SHI Government Solutions  
 Sigma Solutions  
 Silotech Group  
 Sirius Computer Solutions  
 Solutions II, Inc.  
 Vology  
 World Wide Technology  
 Zones, Inc.

Demandstar  
 SAWS Website